



**RESOLUTION AUTHORIZING EXECUTION OF AN AMENDMENT TO THE CONTRACT  
BETWEEN FORSYTH COUNTY AND CLARK-POWELL ASSOCIATES, INC.  
FOR THE PURCHASE AND INSTALLATION OF AN  
AUDIO-VISUAL SYSTEMS PACKAGE FOR THE NEW PUBLIC SAFETY FACILITY  
(SHERIFF'S OFFICE)**

**WHEREAS**, on February 11, 2013, the Forsyth County Board of Commissioners adopted a resolution awarding a contract to Clark-Powell Associates, Inc. for the purchase and installation of an audio-visual systems package for the new public safety facility; and

**WHEREAS**, Forsyth County has requested that Clark-Powell Associates, Inc. make several additions, reductions, and deletions to the equipment as listed in the original purchase and installation contract executed on February 26, 2013 and numbered as contract 2013-0320-00; and

**WHEREAS**, requested changes to the contract increases the original contract amount by \$3,187 for a total contract value of \$350,850, which additional amount will be paid from unencumbered grant interest earned and the Sheriff's Office operating budget.

**NOW, THEREFORE, BE IT RESOLVED** by the Forsyth County Board of Commissioners that the Chairman or County Manager and Clerk to the Board are hereby authorized to execute, on behalf of Forsyth County, the attached Amendment Number One to the contract, between Forsyth County and Clark-Powell Associates, Inc. for the purchase and installation of an audio-visual systems package for the new public safety facility, subject to a pre-audit certificate thereon by the Chief Financial Officer, where applicable, and approval as to form and legality by the County Attorney. The contract amendment is incorporated herein by reference.

Adopted this the 22<sup>nd</sup> day of April 2013.

**AMENDMENT No. 1  
BETWEEN CLARK-POWELL ASSOCIATES, INC. AND FORSYTH COUNTY  
FOR THE PROVISION OF AUDIO-VISUAL SYSTEMS PACKAGE**

THIS AMENDMENT No. 1 ("Amendment") is entered into this 1<sup>st</sup> day of April, 2013, by and between the County of Forsyth, North Carolina ("County") and CLARK-POWELL ASSOCIATES, INC. ("COMPANY"), a firm with its principal office and place of business in Winston-Salem, North Carolina.

WHEREAS, County and Company entered into a contract dated February 12<sup>th</sup>, 2013 for the provision of an Audio-Visual Systems Package at the New Forsyth County Sheriff's Office located at 301 N. Church St, Winston-Salem, NC 27101; and

WHEREAS, the parties desire to amend said Agreement as hereinafter set forth, effective as of April 15th, 2013.

NOW, THEREFORE, in consideration of the foregoing and of the mutual promises in the Agreement and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties agree to make the following changes:

Company will make equipment additions, deletions and substitutions and associated labor cost changes as requested by Forsyth County and outlined in the Clark-Powell Equipment Proposal Change Order CO1 dated March 22, 2013, attached hereto and incorporated herein by reference. The County agrees to pay the Company an additional three thousand one hundred eighty seven dollars (\$3,187), the increased cost associated with the requested changes outlined in Change Order CO1.

Except as set forth in this Amendment No. 1, the Agreement is hereby in all other respects ratified and confirmed.

IN WITNESS WHEREOF, the parties hereto have caused this Amendment No. 1 to be signed by their duly authorized representatives the day and year first written above.

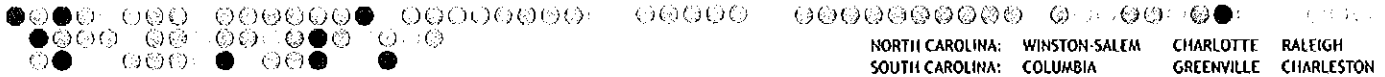
CLARK-POWELL ASSOCIATES, INC.  
By: \_\_\_\_\_  
Date \_\_\_\_\_  
PRINTED NAME  
TITLE

FORSYTH COUNTY SHERIFF'S OFFICE  
By: \_\_\_\_\_  
Date \_\_\_\_\_  
William T. Schatzman  
SHERIFF

FORSYTH COUNTY  
By: \_\_\_\_\_  
Date \_\_\_\_\_  
Dudley Watts, Jr.  
County Manager



Sound intelligence. Visible wisdom.



NORTH CAROLINA: WINSTON-SALEM CHARLOTTE RALEIGH  
 SOUTH CAROLINA: COLUMBIA GREENVILLE CHARLESTON

## Equipment Proposal

**Date:** March 22, 2013  
**To:** Karen Taylor  
**Company:** Forsyth County Sheriff's Office  
**Address:**  
**City:**  
**State & Zip:**  
**Phone/Cell:**  
**Fax:**  
**Email:**  
**Proposal #:** CO1  
**Project Name:** CO1

Gary Bennett- CTS  
 110 Regent Drive  
 Winston-Salem, NC 27103  
 P: (336) 760 4932 F: (336) 760 1820  
 Toll Free: (800) 532 1099  
 gary@clark-powell.com

Phil Norman- Inside Sales Support  
 pnorman@clark-powell.com

**Valid: 30 Days**

Item #	Qty	Manufacturer	Model	Description	Unit	Total
<b>Admin 2044</b>						
<u>Remove From Order</u>						
1	1	Smart	SB685	87" Smart Board	\$ (2,332.00)	\$ (2,332.00)
2	1	Epson	485W (V11H454020)	Ultra Short throw projector	(1,561.00)	(1,561.00)
3	1	Smart	SMP-UpK	Meeting Pro single license with GoWire Meeting Pro	(881.00)	(881.00)
4	1	Sharp	LC-42SV50U	40" LED TV	(538.00)	(538.00)
5	1	Chief	XTMU	Wall Mount	(221.00)	(221.00)
4	1	Smart	SBA	Speakers For 87" Smart Board	(264.00)	(264.00)
4						
<u>Add To Order</u>						
5	1	Smart	SBID8055ie- SMP	55" Interactive LCD Display	6,221.00	6,221.00
6	1	Chief	LTMU	Wall Mount	193.00	193.00
<b>Press Room 1031</b>						
<u>Remove From Order</u>						
7	1	Exact	PM-400	30" Wide Standard Multimedia Podium	(1,434.00)	(1,434.00)
<u>Add To Order</u>						
8	1	Exact	PM-900	32" W Presidential Style Podium	1,721.00	1,721.00
9	1	Exact	DASH-PA	Partial dash with one cutout	172.00	172.00
<b>Multipurpose Rm 2114</b>						
<u>Remove From Order</u>						
10	2	Chief	LZU	Wall Mount	(110.00)	(110.00)
<u>Add To Order</u>						
11	2	Exact	DASH-PA	Partial dash with one cutout	172.00	344.00
12	2	Exact	SH-SIDE	Flip up side shelf	115.00	230.00

Item #	Qty	Manufacturer	Model	Description	Unit	Total
<b>Training Rm 2085/2086</b>						
<u>Add To Order</u>						
13	2	Exact	DASH-PA	Partial dash with one cutout	172.00	344.00
<b>Briefing Rm 1117, 1124, 1081</b>						
<u>Add to Order</u>						
14	2	Extron	60-1296-02	Five Gang Black Box	186.00	372.00
15	3	Extron	60-600-82	MLC 226 IP DV+	1,287.00	3,861.00
16	2	Exact	SH-SIDE	Flip up side shelf	115.00	230.00
17	1	CP	Labor	MLC Control System Design, Installation and Programming For 1117, 1124 and 1081	1,805.00	1,805.00
<b>Physical Fitness</b>						
<u>Remove From Order</u>						
18	3	LCD	55	55" LCD	(1,655.00)	(4,965.00)
<b>Rooms: 2085, 2086, 1031, 2114,</b>						
<u>Remove</u>						
19	6	Kramer	VP728	Presentation Switcher	(967.00)	(5,802.00)
<u>Add</u>						
20	6	Kramer	VP443	Presentation Switcher	967.00	5,802.00
<b>Total:</b>						<b>\$ 3,187.00</b>

This proposal/system design includes only the items listed above. Restocking fees may apply to any returned equipment.

All Rights Reserved. This quote and any system design implied thereon are copyrighted as prescribed by the laws of the United States and are the intellectual property of ClarkPowell. Using the contents of this proposal for any bid document is strictly prohibited. ClarkPowell accepts Visa, MasterCard, American Express; Credit card orders are subject to a 3% processing fee and are limited to \$10,000.00. Installation orders require a 30% deposit invoiceable upon receipt of purchase order. Progress payment applications are submitted monthly for received equipment and labor. This proposal/system design includes only the items listed above. Restocking fees may apply to any returned equipment.

**TERMS AND CONDITIONS:**

**Clark Powell's Standard SYSTEM Payment Terms are as follows:**

1. A 30% deposit will be required with the order.
2. Invoices for progress payments will be generated monthly for equipment and non-equipment costs.
3. Warehoused equipment will be invoiced, itemized with serial numbers and available for inspection.  
A maximum of 90% will be billed in progress billings – final 10% of job total will be allowed as retainage on the job.
4. The 10% retainage amount will be invoiced and payable at the time of project completion.

**F.O.B.: SHIPPING POINT – Freight prepaid and added from factory**

**Price Does Not Include Tax or Freight. All Orders are Subject to Credit Approval.**

**Standard manufacturer's warranties apply to all items. Prices are firm for thirty (30) days from the above date.**